## We speak your language

#### **Building new profit for Estate Agents**

The more Live services you choose, the more opportunities for building profit – and the broader service you are able to offer.



Conveyancing

**Home Services** 

Home Insurance

Title Insurance

**Lettings Services** 

Use our Income Calculator at www.live-org.co.uk/services to see how much you could earn in additional revenue from these services.

#### We understand each other

Live turns the complex and stressful customer moving experience into a seamless one. We take care of everything for you, from listing to completion – delivering bespoke solutions that keep you in control of your business and the entire moving process.

Our white-label service provides a highly experienced sales centre, IT department and training centre, while the Agent Support team provides you full support and advice.

Rest assured that with Live, you have chosen the best provider of property solutions and an active long term Profit Partner.



## Conveyancing

#### A proven revenue stream

Conveyancing relationships are key to your business and for every sale agreed you are trusting the conveyancer with your income. That's why with Live you can choose either to retain your current solicitor relationships, or draw upon our national panel of over 300 proven firms.

Either way, we work with you and your chosen solicitors to implement a fee scale bespoke for your brand, even branch level to allow for local pricing variances. Live encourage all legal firms to operate under agreed standard protocols that can significantly reduce transaction times.



#### Some of the no-cost benefits:

Win more listings

A new, lucrative revenue stream for you

Retain existing solicitor relationships

Online case management

Reduced fall-through rates

No completion, no fee

Live provide you with a white-labelled sales centre to sell the concept to your clients – or you can quote and instruct online in branch if you wish.

Our online Movecentre systems deliver enhanced sales progression, with real-time case updates available at your fingertips.

# The Homefile™ head start

Live has cut weeks off many thousands of home moves with our no-cost Homefile product, which is offered to sellers as their property is first marketed.

While you are preparing property particulars, we can instruct your chosen Legal panel to prepare the Homefile, which contains:

- Sellers information forms
- Fixtures and fittings forms
- Replies to standard enquiries
- Draft contracts

This ensures that once an offer has been accepted, your client is ready to go. No more waiting post-offer for seller solicitor details – locking your vendors into the conveyancing service.





### **Endorsed by the Law Society**

Our parent First Title offers over 40 specialist indemnity insurance policies covering both Residential and Commercial risks.

First Title Insurance is appointed by the Law Society as its endorsed provider for legal indemnity insurance.

#### **Discounted cover online**

- More than 40 residential risks available
- Simple assumption-based tick system no forms to fill
- A range of commercial known risks up to a maximum indemnity value of £15m for continued use and £5m for development/change of use
- Competitive Chancel repair policies
- Residential risks can be combined in a multiple risk single policy with further savings of up to 25% online
- Quotes valid 3 months & policies delivered direct to your inbox

